



WSIPC RFP 24-01 Student Safety Solutions

RFP Bid Addendum 4

August 9, 2024

The following corrections, questions, and clarifications are provided concerning WSIPC RFP 24-01 Student Safety Solutions. Paraphrasing of the relevant questions posed to the WSIPC RFP Contract Administrator have been included as appropriate.

QUESTIONS AND CLARIFICATIONS:

Q1 – Can tiered pricing be proposed, based on enrollment?

A1 – Yes, the Vendor Cost Proposal document outlines the ability of the Vendor to provide clear pricing and discount information on the products and/or services submitted in this proposal.

Please refer to APPENDIX E - VENDOR COST PROPOSAL PRICING FORM via the WSIPC website at [RFP 24-01 Appendix E - Vendor Cost Proposal Pricing Form](#) and the Vendor Cost Proposal instructions and requirements form via the WSIPC website at [RFP 24-01 Appendix E - Vendor Cost Proposal](#)

Q2 – Regarding Section 3.3.9 of the RFP Doc, the language states, “All price reductions posted by the Vendor must be passed on to the customer.” This appears to be a price restriction; can you please clarify if this pricing restriction applies to any entity, or just those purchasing under this contract? In addition, when would this apply?

A2 – This applies to any purchases made under the awarded contract to the Proposer.

This would be applicable once the contract is executed; all Terms and Conditions of the contract are in full force and will remain in full force until either an Amendment or an Addendum is executed altering any Terms and Conditions, and or upon expiration, or termination of the contract. If the Proposer issues a Quote to a customer, those prices will remain in effect until the customer provides a Purchase Order. The expectation of the contract is that the Proposer will pass on any expected cost savings to the customer.